



May 6, 2009

To our valued customers

This letter is written in response for information to meet "Leadership in Energy and Environmental Design" or "LEEDs".

Beta Steel typically contains about 90-95% recycled material for all product melted and cast at Beta. Beta has one production facility located in Portage Indiana, consisting of a melt shop and a hot strip mill. The melt shop has one electric furnace which on average charges 94% recycled products.

The breakdown of the charge post consumer scrap is roughly 30%-35%, while post industrial is about 60%-65% and the 5%-10% balance is non-recycled product. Scrap is purchased locally – over 80% from a 140 mile radius, the balance is generally within 200 miles.

Steel coils can be produced from purchased slabs or slabs manufactured at Beta. Slabs manufactured at Beta will have "made & melted in the USA" on the load tally and the mill certification. The amount of recycled material in purchased slabs is not known, but generally is at least 30% recycled product. The decision to source is based on product application, production capacity and cost.

If there are any questions regarding the information provided, please contact me at 219-787-8200 x227.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Ken Crain', is written over a light blue horizontal line.

Ken Crain
Quality Manager

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Portage, Indiana 46368

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